



**OUTSOURCING AS
A STRATEGY TO
REDUCE YOUR
RESEARCH
ADMINISTRATIVE
BURDEN**

MEET THE PRESENTERS



Rick Rohrbach, Managing Director

Rick leads Huron's Research Services team and has 25+ years of experience helping a variety of institutions improve the management of their research programs. He specializes in organizational design, performance improvement and technology selection and implementation.



Leah Guidry, Managing Director

Leah has 25+ years of experience working with healthcare systems, hospitals, academic medical centers, and physician groups. She advises clients on complex compliance issues and assists with government disclosure determinations and investigations.



Dan Gillespie, Director

Dan is a director in Huron's Research Services team and has 15+ years of experience deploying enterprise research automation solutions. He has worked as an architect and senior advisor on several Huron products including CTMS, IRB and IACUC.

AGENDA

1

Introduction

2

Research
Administration
Challenges

3

Research Office
Introduction

4

Demo

5

Q&A

ASK US YOUR QUESTIONS: LEVEL 3 CHAT

← Ask a Question



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Enter a question
in this dialog area
at any time.



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2

RESEARCH ADMINISTRATION CHALLENGES



ADMINISTRATIVE SUPPORT HAS BEEN IGNORED

- + Research administration is the most externally engaged of all administrative areas and **often responsible for more than a third of the institution's budget and in some cases a much larger percentage of its discretionary funds.**
- + As the number and complexity of research programs increase, **the capacity of administrative systems lags behind or is ignored** until the lack of administrative support capacity becomes a drag on all research programs.
- + It is **often viewed as being inadequate and not sufficiently responsive to provide faculty with a competitive advantage** in their efforts to attract external funding or in the management of funded research programs.



RESEARCH ADMINISTRATION REMAINS A BURDEN TO INVESTIGATORS

+ A 2005 survey* found that principal investigators (PIs) of federally sponsored research projects spend, on average, **42 percent of their time on associated administrative tasks.**

+ Seven years later, and despite collective Federal reform efforts, a 2012 survey** found the average **remained at 42 percent.**

FEDERAL DEMONSTRATION PARTNERSHIP (FDP)



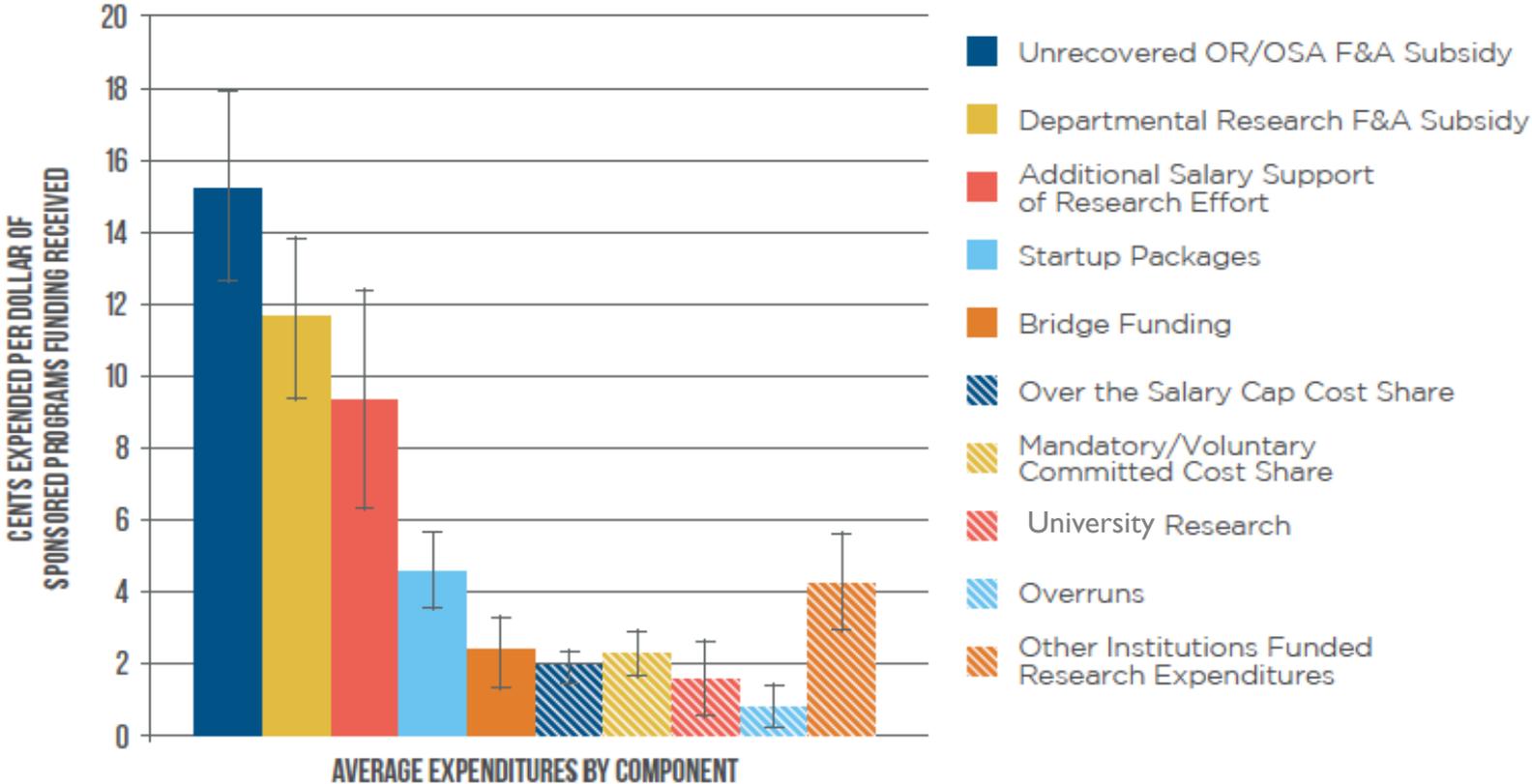
**2012 Faculty Workload Survey
RESEARCH REPORT**

* 2005 Federal Demonstration Partnership (FDP) survey

** 2012 Federal Demonstration Partnership (FDP) survey

FINANCIAL PRESSURES ARE IMPACTING RESEARCH PROGRAMS

INSTITUTIONAL RESEARCH EXPENDITURES BY INVESTMENT CATEGORY — BREAKDOWN OF THE \$0.53



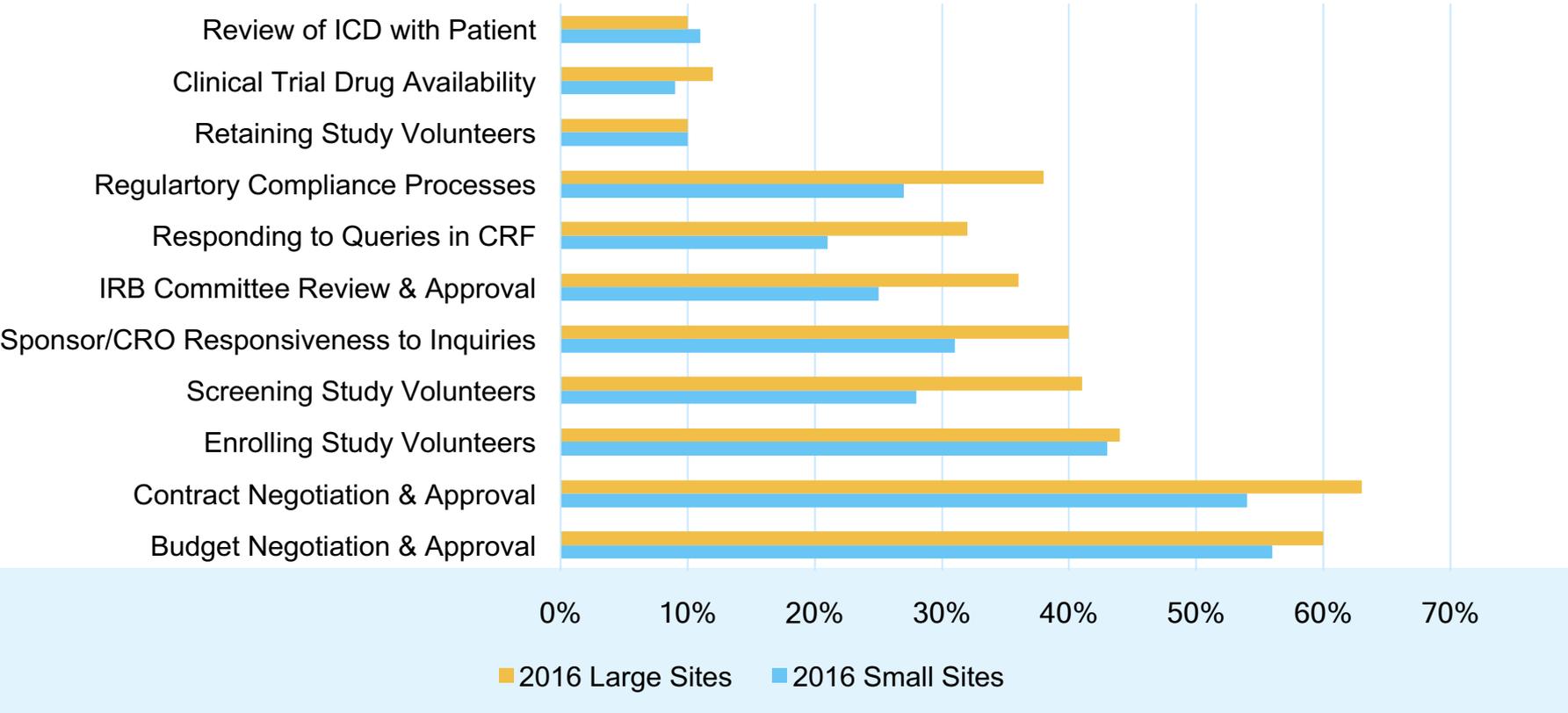
*Error bars represent 95% confidence intervals

FOR SMALLER SITES IT'S HARD TO JUSTIFY COST OF INFRASTRUCTURE

- + **99** Clinician-investigators (including residents & fellows)
- + **56** Departments conducting trials at XYZ (of which 18 are PARTNER)
- + **167** Open trials
- + **836** Enrollees
- + **47** Open trials that billed to external sponsors in FY2016
- + **\$518,735** Revenue from external sponsors in FY2016
- + **\$1,823,245** .. Cost of clinical research administration in FY2016

INEFFECTIVE PROCESSES FRUSTRATE PIs AND SPONSORS

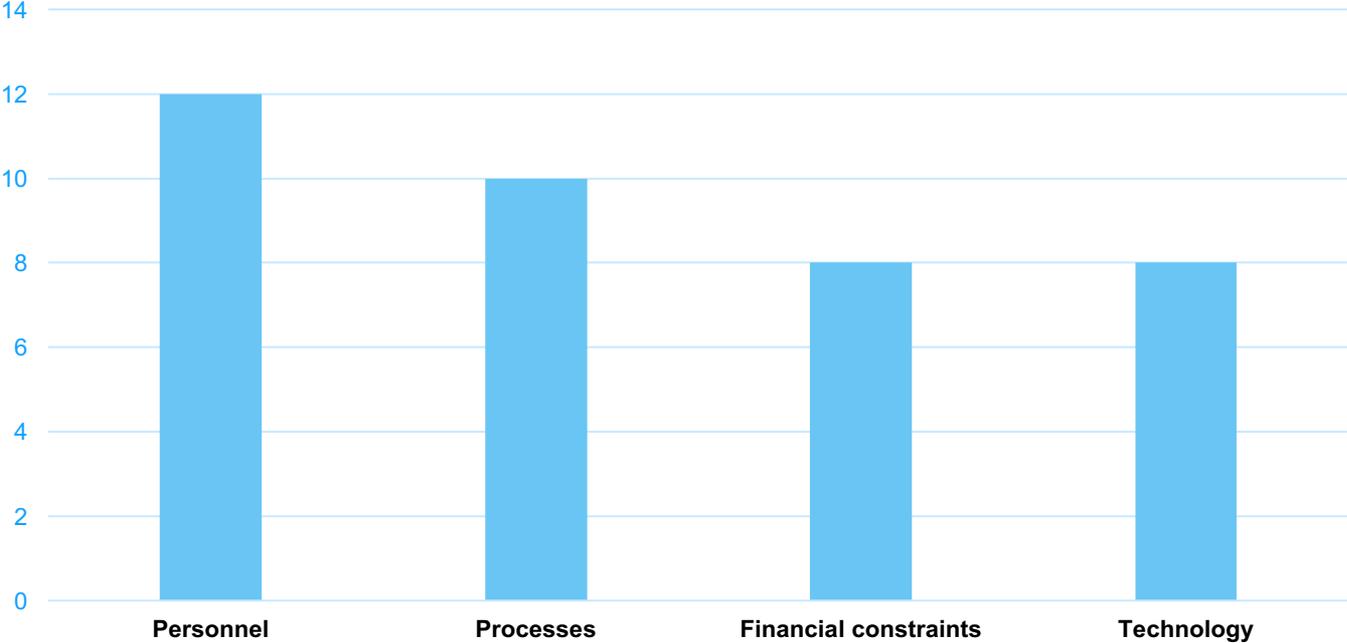
Greatest Causes of Delays



Source: Centerwatch; 2016 Financial & Operating Benchmarks for Large Investigative Sites and 2016 Financial & Operating Benchmarks for Small Investigative Sites

POLLING QUESTION 1

How does your institution's research burden compare to the FDP results?



3

RESEARCH OFFICE INTRODUCTION



RESEARCH OFFICE: AN ON-DEMAND OUTSOURCING SOLUTION

A **virtual** research administration solution
providing **financial, operational, and**
regulatory support services

RESEARCH OFFICE: BACK OFFICE PRE- AND POST- AWARD ADMINISTRATION

Coverage Analysis	✓	Management Reporting	✓
Budget Development and Negotiation	✓	Financial Reporting	✓
Sponsor Invoicing	✓	PI Dashboards	✓
Charge Segregation	✓	Grant Submission Support	◆
Receivables Management	✓	Grant Closeout Assistance	◆
		Feasibility Assessment Support	◆

✓ - Included as part of service agreement

◆ - Coming soon

RESEARCH OFFICE: **BENEFITS**



Shifts the administrative, financial and regulatory burden of managing your research projects to our team of experienced professionals



Leverages Huron's dedicated team and proven processes for managing your research portfolio



Gain access to Huron's Research software solutions



Researchers, institutional leaders and others have access to robust reports and online dashboards



Provides a more reliable and scalable staffing model, eliminating service disruptions stemming from turnover and vacations

TECHNOLOGY INCLUDED MANAGEMENT & PI REPORTING TOOLS

The screenshot displays the Huron software interface for project management and reporting. The browser address bar shows the URL: <https://researchoffice.huronsoftware.com/RO/Rooms/DisplayPages/LayoutInitial?Container=com.webridge.entity.Entity>. The page title is "Pro00005006".

The interface includes a navigation menu with "Research Office Home" and "Project Space". The "Project Space" section shows the project ID "Pro00005006" and its status "Awaiting Finalization".

Key information displayed includes:

- Submitted:** 12/16/2016
- Principal Investigator:** Jeffrey Dome
- Primary Sponsor:** National Cancer Institute
- Other Sponsors:** Organization

The "Services for this submission" table lists the following items:

Name	SmartForm	Execute Activity	Owner	State	Final Document
Budget for National Cancer Institute (Primary Sponsor)	[Edit]	Next_Steps	Lester, Khalea	Not Required	[Not Yet Available]
Coverage Analysis for CRS00000005	[Edit]	Next_Steps	Lester, Khalea	Quality Review	[Not Yet Available]
Sponsor Agreement for National Cancer Institute	[Edit]	Next_Steps	Lester, Khalea	Not Required	[Not Yet Available]

The "PROJECT WORKFLOW" section shows a progress bar with four stages: Draft (Completed), Research Office Review (Completed), Awaiting Finalization (Current), and Complete (Pending).

The "COVERAGE ANALYSIS DRAFTING" section shows a progress bar with six stages: Not Started, Assigned, Initial Development, Quality Review (Current), Client Review, and Complete (Pending).

EXPERTISE, SERVICE AND STABILITY



EXPERTISE. Every member of Huron's Research Office team goes through an intensive proprietary training program before they ever work on your projects



EFFECTIVE QUALITY ASSURANCE. Our management team has extensive industry experience across all functional areas related to research administration



SERVICE ORIENTATION. Our team is evaluated on their ability to meet the service level commitments in our agreements



STABILITY. As part of a publicly traded company with a market cap of more than \$1 billion, Research Office has the financial strength and flexibility to grow with our customers





DEMO


[My Inbox](#)
[Research Office Home](#)
[Project Space](#)
Complete

CRS00000037

IRB2017-04-14

Services for this submission

Name	SmartForm	Execute Activity	Owner	State	Final Document
Budget for Pfizer, Inc. (Primary Sponsor)	[View or Edit] ▾	[Execute Activity] ▾	Gillespie, Dan	Complete	Download: 3/15/2017 6:10 PM
Coverage Analysis for CRS00000037	[View or Edit] ▾	[Execute Activity] ▾	Gillespie, Dan	Complete	Download: 3/15/2017 6:10 PM
Sponsor Agreement for Pfizer, Inc.	[View or Edit] ▾	[Execute Activity] ▾	Gillespie, Dan	Contract Executed	Download: 3/15/2017 6:11 PM

3 items

◀ page 1 of 1 ▶

 / page

[Summary](#)
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[Financials](#)
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PROJECT WORKFLOW



COVERAGE ANALYSIS DRAFTING



Submitted: 3/15/2017
Active: 3/15/2017

Principal Investigator: [Timothy Dean](#)
Primary Sponsor: [Pfizer, Inc.](#)
Other Sponsors: [Organization](#)

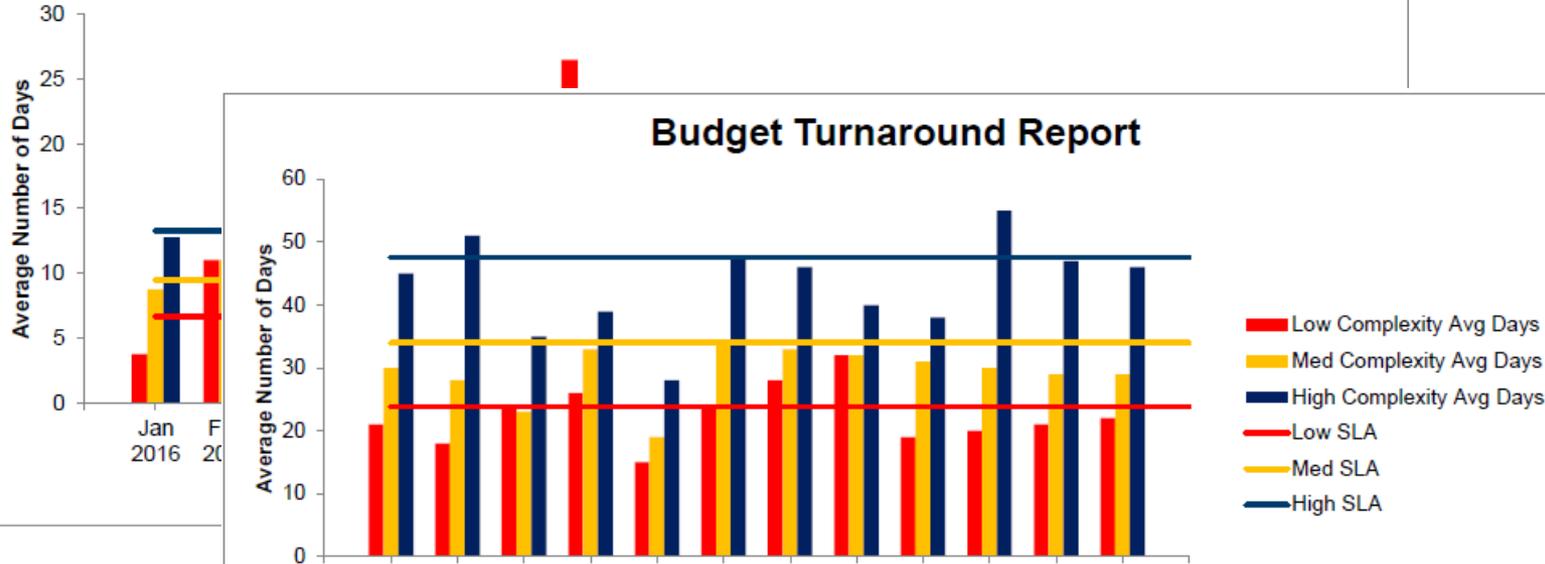
[Edit Project ▾](#)
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Next Steps

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[Administration](#)
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ADDITIONAL REPORTING

MCA Turnaround Report



Total Number of Studies = 10
Average Number of Days = 7.4

ID	Study Name	PI Name	Study Coordinator Name	Sheet 9	ch Admin Name	Submitted By	Current Owner	Client Name	Date Created	Date Completed	Total Days
1	Lipase XY2 Effects on CD4	John Gruder	Debrah Messie	Sheet 9	alexander	Tim McDean	Ed Nigma	George Washin	6/3/2016	6/8/2016	5
2	Observational Study of Young Adults in Serbia Zone 5C	Jason Maximilion	Mark Beltran		Carmen Hader	Tim McDean	Ed Nigma	George Washin	6/11/2016	6/18/2016	7
3	Biomarker F35 Present in Tumor Cell 36b	Steve Lechitin	Steve Crosson		Susan Tolin	Tim McDean	Oliver Queen	George Washin	6/1/2016	6/4/2016	3
4	Dynamite Effects on male Mice 3x9423	Stacy McMullent	Karen Walkley		Ray Tesh	Tim McDean	Oliver Queen	George Washin	6/22/2016	6/23/2016	1.25
5	Tripase HJD Effects on CD4	John Gruder	Debrah Messie		Usmail Rihad	Bill Bosby	Jonathan Kent	Froedtert Health	6/15/2016	6/25/2016	10
6	Observational Study of Male Adults in Columbia Zone 3A	Jason Maximilion	Mark Beltran		Ida Rain	Bill Bosby	Jonathan Kent	Froedtert Health	6/14/2016	6/20/2016	6
7	Biomarker G23 Present in Tumor Cell 9348ay	Steve Lechitin	Steve Crosson		Gary Tracy	Abby McAdams	Jonathan Kent	Hospital of Heal	6/5/2016	6/12/2016	7
8	Fiberglass Effects on male gerbils D23	Stacy McMullent	Karen Walkley		Will Bingham	Abby McAdams	Ed Nigma	Hospital of Heal	6/6/2016	6/8/2016	2
9	Biochemical Assay of Purple Carrots in Biodome 77	John Gruder	Debrah Messie		Hugo Vail	Abby McAdams	Oliver Queen	Hospital of Heal	6/10/2016	6/25/2016	15
10	Triglyceride breakdown in CONH2 compound mixture	Jason Maximilion	Mark Beltran		Nancy Chervain	Meena Teva	Oliver Queen	Froedtert Health	6/28/2016	7/16/2016	18

POLLING QUESTION 2

How big an impact do locally imposed rules have on research burden at your organization?





QUESTIONS?

STAY CONNECTED:

- Rick Rohrbach, Managing Director
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- Visit www.huronconsultinggroup.com/researchoffice
for up-to-date resources and information



THANK YOU

